

Message Text

CONFIDENTIAL

PAGE 01 TEL AV 03316 301019Z

20

ACTION ARA-06

INFO OCT-01 SS-14 ISO-00 NEA-07 PM-03 INR-05 NSC-05 NSCE-00

CIAE-00 SP-02 DODE-00 L-02 MC-01 EB-03 /049 W

----- 118717

R 300931Z MAY 75

FM AMEMBASSY TEL AVIV

TO SECSTATE WASHDC 6875

INFO AMEMBASSY GUATEMALA

C O N F I D E N T I A L TEL AVIV 3316

LIMDIS

E.O. 11652: GDS

TAGS: MILI, GT, IS

SUBJECT: GUATEMALAN PURCHASE OF ISRAEL AIRCRAFT

REF: STATE 98300 AND 119592

1. MARKETING MANAGER FOR ISRAEL AIRCRAFT INDUSTRIES (IAI) CONFIRMS HIS COMPANY HAS SOLD TEN ARAVA 201 STOL TRANSPORT AIRCRAFT TO GUATEMALA. SALE PRICE BELIEVED TO BE \$800,000 PER COPY.

2. TOTAL ARAVA SALES TO DATE HAVE BEEN TWENTY AIRCRAFT AND IAI REPORTS ORDER BOOK OF FORTY. PRODUCTION LINE CURRENTLY OPERATING AT RATE OF THREE PER MONTH. MOST SALES HAVE BEEN TO LATIN AMERICAN COUNTRIES BUT IAI KEEPS SPECIFICS OF INDIVIDUAL SALES CONFIDENTIAL.
VELIOTES

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NNN

Message Attributes

Automatic Decaptioning: Z
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Concepts: GOVERNMENT PROCUREMENT, AIRCRAFT SALES
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Draft Date: 30 MAY 1975
Decaption Date: 28 MAY 2004
Decaption Note: 25 YEAR REVIEW
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: ElyME
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Review Comment: n/a
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Review Markings:

Margaret P. Grafeld
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05 JUL 2006

Review Media Identifier:
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